

Chinmay Ramraika

Contact

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Education

July 2016 - December 2019
G.H. Rasoni Polytechnic,
Nagpur, India

Diploma in Computer Engineering

- ❖ Professional development completed in Computer Engineering
- ❖ Elected as President for 1st Year Departments.
- ❖ Elected to be Secretary for Computer Engineering Department in 2nd Year
- ❖ Member of Techmania organization committee, an inter-college technical competition organized by computer engineering department.

November 2020 - Current
A.K.S. University, Satna, India
B.Tech. in Computer Science

- ❖ Continuing education in Computer Science.

Affiliations

Youth Hostel Association of India

Professional Summary

A well-presented, articulate and confident individual, offering proven track record of working with customers to achieve solutions and drive company growth. Skilled in networking with industry professionals to build lead pipeline and increase client base. Seeking a challenging career with a progressive organization that provides an opportunity to capitalize my skills, abilities and experience. It should also provide me the financial stability and enhance my career growth.

Work History

January 2022 - June 2022

Lead Web Designer • Vercis Infotech Pvt. Ltd. Noida, India

- ❖ Provided front-end website development using WordPress, HubSpot and other editing software.
- ❖ Discussed site and app requirements with clients to produce actionable development plans based on queries
- ❖ Engaged with clients to plan and optimize site issues.
- ❖ Built and styled new mobile-friendly websites, applied emerging technologies to update and maintain site applicability.

June 2015 - July 2021

Web Designer Freelancing

- ❖ Designed websites for clients on contract basis
- ❖ Maintained schedule and assured on-time delivery of content.
- ❖ Designed user interface to meet client specifications,
- ❖ Promoted brand identity by creating company logos and delivering attractive, user-friendly and unique website.

Business Development Associate • Ravi Bhai Saree Showroom

- ❖ Providing with new ideas with the changing technologies.
- ❖ Boosted revenue by bringing in and cementing relationships with new clients and optimizing servicing of existing customer accounts.
- ❖ Planned marketing initiatives and leveraged referral networks to promote business development.
- ❖ Trained and developed new hires in company processes, product knowledge, customer service and selling techniques.

Key Skills

Marketing
Decision-Making
Teambuilding
Staff Management
Business planning

Technical Skills

Website maintenance
Website Development
Adobe Photoshop
HTML, CSS, C, C++
DBMS
MS Office

Interests

Traveling and volunteering
Writing quotes and stories
Philosophical Discussions
Photography and Editing

References

Excellent references available
upon request.

Accomplishments

Founder of startup called "Satna Baazar"
Focused on hyperlocal C to C business modal. Inspired by vocal to local campaign. Focus of the project was to provide online platform to local business to reach more customer and showcase their products, as well as increase sales by reaching buyers in the hyperlocal area. Inspired by Zomato and Amazon, Satna Baazar was mixture and improvement of both on hyper local scale.

Things I did-

- ❖ Developed website as per the requirement of project and spearheaded web-based app development.
- ❖ Supervised team of 5 people in the development of Satna Baazar.
- ❖ Resolved product issue through consumer testing.
- ❖ Reached and onboarded many businesses for launching.
- ❖ Spearheaded team responsible for cataloging products for each business.
- ❖ Collaborated with marketing firm to work out marketing strategy and was responsible for implementation of the same.

Where things didn't work out-

- ❖ Week after the launch of "Satna Baazar", Reliance launched JioMart in the area basically changing the whole price dynamic.
- ❖ No angle investor to back the project to continue the project based on turnover with no profit.
- ❖ Team not seeing any future started abandoning, resulting in fall of hierarchy.

Certifications

October 2018
Nagpur Startup Fest 2018

January 2017
Blind C Techkrunch Runner-up

August 2016
2nd Round Qualifier Space Knowledge Test

July 2016
Mobile Controlled Robotics Workshop

December 2015
International Cyber Olympiad